

St. MARTIN'S ENGINEERING COLLEGE
Dhulapally, Secunderabad – 500100

DEPARTMENT OF TRAINING & PLACEMENTS

CIRCULAR

Date: 31-05-2019.

We are happy to inform you that Training and placement Cell hosting **SEW EURODRIVE INDIA PVT LTD** On-Site recruitment drive for B.Tech (EEE-ECE) 2019 batch, in June 1st Week.

About US: SEW-EURODRIVE India Pvt Ltd, We are a German Multinational company world leader in geared motors, gearboxes and automation related to motion for more than 85 years now. We are headquartered in Bruchsal in southern Germany, have a global manufacturing presence with 15 production plants in Germany, France, Finland, Brazil, USA and China. We supply our customers through a worldwide network of 77 assembly plants in 51 countries. Apart from the assembly plants we have a worldwide sales and service network covering 132 countries

SEW-EURODRIVE INDIA was set up in 1997 with a Sales Office in Delhi. We now have three modern assembly plants in Vadodara, Chennai and Pune with a combined shop-floor area of 21,000 square meters, assembling geared motors, frequency inverters and industrial gearboxes. We have a wide network of sales and service offices in 34 cities across India.

For more details visit: www.seweurodriveindia.com

POSITION : GRADUATE ENGINEER TRAINEE – TECHNICAL SALES

WORK LEVEL: TRAINEE (Sales & Marketing).

EDUCATION: B.Tech (ECE/EEE) only Boys

EXPERIENCE: Fresh Graduate with minimum 60% marks in academics

Package: CTC of 3.75 Lacs

RESPONSIBILITY:

1. Building the SEW brand and value proposition in the market
 2. Achieving sales targets to OEM/EU customers assigned
 3. Generate Weekly Customer Visit report and submit to respective Branch Manager
 4. Submit Weekly Customer Visit Plan to respective Branch Manager.
 5. Ensuring service and application support to customers assigned
 6. Collection of receivables and statutory forms
 7. Managing and developing relationships with customers
 8. Forecasting and reporting of Expecting orders.
 9. Submission of all travel and other claims in a timely manner.
 10. Updating Customer details in the Internal Database System
 11. Responsible to maintain documents and records as per QMS procedure of the department
- Job Location:** Hyderabad

Procedure of Campus Recruitment:

1. Written Test

2. Personal Interview for those who qualify in the test

3. HR Interview

Venue: Flat No. 204, Second Floor, Amsri Shamira, SD Road, Behind Dmart, Secunderabad, Telangana 500003

CC to: The Chairman & Executive Director

TPO

Director – CR

Principal